## ACCESS TO CREDIT

| S/N | CREDIT<br>FACILITY  | FINANCING INSTITUTION                     | ELIGIBLE<br>BENEFICIARIES &<br>SECTORS   | APPLICATION<br>PROCESS/REQUIREMENTS  | CONTACT PERSON & INFORMATION  |
|-----|---|---|--|--|---|
| 1   | Agricultural<br>Credit<br>Guarantee<br>Scheme<br>Funds  | Central Bank of Nigeria<br>(CBN).         | (i) individuals<br>(ii) Small and Medium<br>Enterprise (SMEs) in<br>farming.                                   | <ul> <li>Visit the LAPO website at<br/><u>https://www.lapo-nigeria.org/</u> or visit<br/>their offices in Akure</li> <li>Office 1: 59 Oyemekun<br/>Road Akure, Ondo State.<br/>08150377147.</li> <li>Office 2: Inside NEPA Car<br/>Park, Arakale Road, Akure,<br/>Ondo State. 08150377024</li> </ul>   | Mr Akintunde Ojo.<br>Central Bank of Nigeria<br>(CBN).<br>Beside Gtbank,<br>Alagbaka, Akure.<br>07010300672     |
| 2   | Loan facility<br>for SMEs,<br>Wife of falling<br>heroes and<br>Ex-military<br>officers living<br>with disability. | Ondo State Micro Credit<br>Agency (OSMA). | Existing SME operators<br>for a minimum of 6<br>months in operation.<br>Ex military officer with<br>disability | <ul> <li>(i) Obtain a loan application form for<br/>#1000 at the Ondo state Micro Credit<br/>Agency or visit the Agency website<br/>on www.osma.gov.ng to download<br/>the application form.</li> <li>(ii) submit the completed application<br/>form at the Agency's Headquarter at<br/>OSMA building, Oke-Eda, Akure<br/>between 9:am and 4pm Monday to<br/>Friday except on public holidays</li> <li>(iii) Loan application to be<br/>guaranteed by a civil servant on GL<br/>14 and above</li> <li>(iv) Evaluation of the application<br/>form by the management of the<br/>Agency to ensure compliance.</li> </ul> | Mr Peter Akingbade.<br>Ondo State Micro<br>Credit Agency (OSMA),<br>Oke-Eda, Alagbaka,<br>Akure.<br>08037117644 |

| S/N | CREDIT<br>FACILITY  | FINANCING INSTITUTION                   | ELIGIBLE<br>BENEFICIARIES &<br>SECTORS  | APPLICATION<br>PROCESS/REQUIREMENTS   | CONTACT PERSON & INFORMATION   |
|-----|---|---|---|---|--|
| 3   | Export Credit<br>Guarantee.<br>Rediscounting<br>& Refinancing<br>Facility.<br>Export Credit<br>Insurance. | Nigerian Export-Import<br>Bank (NEXIM). | Must be an existing<br>company<br>Must be into production<br>and exporting of goods | <ul> <li>Complete application summary sheets.</li> <li>A written letter of application with #50,000 non-refundable application fee.</li> <li>Submit Forms CO2 and CO7.</li> <li>Copy of Memo and Articles of Association.</li> <li>Audited statement of accounts for the last three 3 months and statement of affairs for startups (where applicable)</li> <li>Brief on the project /company incorporating directors and managements profile.</li> <li>3years tax clearance certificate.</li> <li>Feasibility study/ business plan of the project and cash flow</li> <li>Verifiable export orders? Contracts of other export agreement &amp; arrangements / commitments.</li> </ul> | Mr Ajagbe Egbeyemi.<br>Nigeria Export-Import<br>Bank. Beside Access<br>bank, Alagbaka, Akure.<br>08064370068 |

| S/N | CREDIT<br>FACILITY | FINANCING INSTITUTION     | ELIGIBLE<br>BENEFICIARIES &<br>SECTORS  | APPLICATION<br>PROCESS/REQUIREMENTS   | CONTACT PERSON & INFORMATION                         |
|-----|--------------------|---------------------------|---|---|--|
|     |                    |                           |   | <ul> <li>Authorization for NEXIM to obtain information on the company.</li> <li>Certificate of registration with</li> </ul> |  |
|     |                    |                           |   | Utility bill and means of   |  |
|     |                    |                           |   | identification (Int'l passport<br>data page/ driver's license).   |  |
|     |                    |                           |   | • Completed signature mandate cards with two passports.   |  |
|     |                    |                           |   | • Environmental impact assessment (EIA) Report (where applicable).  |  |
|     |                    |                           |   | • Copies of executed warehouse arrangements with acceptable collateral managers for structured trade transaction.           |  |
|     |                    |                           |   | <ul> <li>Any other documents that<br/>may be required by NEXIM.</li> </ul>  |  |
| 4   | Micro Loan         | Bank Of Agriculture (BOA) | (i) Farmers<br>(ii) Small and<br>Medium | Opening and Running of<br>Saving Account for three<br>months Satisfactory.  | Mr Lanre<br>Bank of Agriculture<br>(BOA), beside BOI |
|     |                    |                           | Enterprise                              | Purchase of loan form of     ₦1500.00 and duly  |  |

| S/N | CREDIT<br>FACILITY | FINANCING INSTITUTION | ELIGIBLE<br>BENEFICIARIES &<br>SECTORS | APPLICATION<br>PROCESS/REQUIREMENTS  | CONTACT PERSON & INFORMATION |
|-----|--------------------|-----------------------|--|--|------------------------------|
|     |                    |                       |  | <ul> <li>completed loan application<br/>form to be returned back with<br/>two office files and<br/>photocopy of all documents.</li> <li>Applicant to attach 2<br/>passport photographs duly<br/>signed by applicant and the<br/>two guarantors.</li> </ul> |                              |
|     |                    |                       |  | <ul> <li>Written loan application<br/>letter stating the purpose and<br/>amount required.</li> </ul>   |                              |
|     |                    |                       |  | <ul> <li>Photocopy of receipt of<br/>purchase of loan form.</li> </ul>   |                              |
|     |                    |                       |  | <ul> <li>Photocopy of applicant's ID<br/>card and guarantors' ID card<br/>(ID card of place of work<br/>where applicable).</li> </ul>  |                              |
|     |                    |                       |  | • Acceptable two (2) guarantors with (2) passport photographs with names written at the back.  |                              |
|     |                    |                       |  | Acceptable Guarantors includes:  |                              |
|     |                    |                       |  | <ul> <li>Religious leaders (Imam or<br/>Pastor)</li> </ul>   |                              |
|     |                    |                       |  | <ul> <li>Civil\Public Servant</li> <li>Community Leaders</li> <li>Lawyers</li> </ul>   |                              |

| S/N | CREDIT<br>FACILITY | FINANCING INSTITUTION | ELIGIBLE<br>BENEFICIARIES &<br>SECTORS | APPLICATION<br>PROCESS/REQUIREMENTS   | CONTACT PERSON &<br>INFORMATION |
|-----|--------------------|-----------------------|--|---|---------------------------------|
|     |                    |                       |  | <ul> <li>Staff of Reputable<br/>Organizations</li> <li>Market\Trade Union<br/>Leaders</li> </ul>  |                                 |
|     |                    |                       |  | <ul> <li>Photocopy of passbook and<br/>previous loan repayment<br/>card where applicable.</li> </ul>                                    | i.                              |
|     |                    |                       |  | <ul> <li>20% of loan amount as<br/>mandatory saving deposit is<br/>required as lien.</li> </ul>   |                                 |
|     |                    |                       |  | <ul> <li>Loan tenure of 12 months<br/>for micro Agric and non-<br/>Agric respectively.</li> </ul>                                       |                                 |
|     |                    |                       |  | <ul> <li>Interest rate of 12% for<br/>micro Agric and 20% for<br/>micro non Agric respectively.</li> </ul>                              |                                 |
|     |                    |                       |  | <ul> <li>Insurance Premium of 1.5%<br/>for micro non Agric, 5% for<br/>piggery, 2.5% and 2% for<br/>micro-Agric.</li> </ul>             |                                 |
|     |                    |                       |  | <ul> <li>Stamp duty of loan<br/>agreements documents at<br/>3% of loan value.</li> </ul>  |                                 |
|     |                    |                       |  | <ul> <li>Undertaking of employer<br/>where applicable.</li> <li>Running of account even<br/>after disbursement.</li> <li>BVN</li> </ul> |                                 |

| S/N | CREDIT<br>FACILITY | FINANCING INSTITUTION      | ELIGIBLE<br>BENEFICIARIES &<br>SECTORS | APPLICATION<br>PROCESS/REQUIREMENTS   | CONTACT PERSON & INFORMATION |
|-----|--------------------|----------------------------|--|---|------------------------------|
|     |                    | SMEs Loan for Individuals. |  | <ul> <li>Completed loan application form.</li> <li>Copies of the feasibility study/business plan for the proposed project acceptable to a BOA Ltd.</li> <li>Off Takers Agreement/contract.</li> <li>Where real estate property is proposed as security.</li> <li>3 photocopies of certificate of occupancy of property proposed as security.</li> <li>Approved building plan of property proposed as security.</li> <li>3 copies of colored photograph of 3 sides (front, side and rear) of property proposed as security.</li> </ul> |                              |
|     |                    |                            |  | <ul> <li>3 photocopies of a registered deeds of assignment or conveyance of security proposed (where Applicable).</li> <li>Valuation reports of the property to be used as collateral prepared by the</li> </ul>  |                              |

| S/N | CREDIT<br>FACILITY               | FINANCING INSTITUTION  | ELIGIBLE<br>BENEFICIARIES &<br>SECTORS | APPLICATION<br>PROCESS/REQUIREMENTS   | CONTACT PERSON & INFORMATION  |
|-----|----------------------------------|------------------------|--|---|---|
|     |                                  |                        |  | <ul> <li>bank appointed estate valuers.</li> <li>Copies of tittle documents evidencing title to and other form of security proposed for the loan.</li> <li>Copies of share certificate if proposed as security.</li> <li>2 copies of current tax clearance certificate of applicant for the past three years.</li> <li>2 photocopies of current tax clearance certificate of</li> </ul> |   |
| 5   | SMEs Loan of<br>Less than<br>10m | Bank Of Industry (BOI) | MSMEs and Artisan                      | <ul> <li>guarantor for the past three years (where applicable).</li> <li>Formal application letter</li> <li>BVN of directors</li> <li>Certificate of Incorporation</li> <li>TAX Identification No (TIN)</li> <li>Two External Guarantors (Senior Civil Servant from level 12 and above or Bankers not below the level of Manager)</li> </ul>  | Mr Akinbolu Adesanmi<br>Bank Of Industry (BOI),<br>BOI Building, First<br>Bank roundabout,<br>Alagbaka, Akure.<br>08160688281 |
|     |                                  |                        |  | External Guarantor's<br>Requirement.<br>• Letter of intent to Guarantee<br>the facility<br>• Profile\CV of Guarantors   |   |

| CREDIT<br>FACILITY | FINANCING INSTITUTION | ELIGIBLE<br>BENEFICIARIES &<br>SECTORS | APPLICATION<br>PROCESS/REQUIREMENTS  | CONTACT PERSON & INFORMATION  |
|--------------------|-----------------------|--|--|---|
|                    |                       |  | <ul> <li>Means of Identification and<br/>pay slip (i.e., International<br/>Passport or Driver's License<br/>or National Identity Card &amp; 4<br/>Passport photography)</li> </ul> |   |
|                    |                       |  | <ul> <li>Notarized statements of net<br/>worth with evidence of stated<br/>net worth (Standard form will<br/>be issued by BOI)</li> </ul>  |   |
|                    |                       |  | <ul> <li>Evidence of Regulatory<br/>approval (NAFDAC, SON)<br/>etc.</li> </ul>   |   |
|                    |                       |  | Evidence of Business\factory location Ownership.   |   |
|                    |                       |  | <ul> <li>Letter on declaration of<br/>outstanding Liabilities to<br/>other Institutions and\or<br/>individuals if any.</li> </ul>  |   |
|                    |                       |  | <ul> <li>Quotation for the supply of items of Equipment from two (2) different Suppliers</li> </ul>  |   |
|                    |                       |  | <ul> <li>Sources of raw materials<br/>from at least two (2)<br/>suppliers.</li> <li>Recent bank statements of<br/>the company for the past one</li> </ul>                          |   |
|                    |                       |  | FACILITY BENEFICIARIES &   | FACILITY         BENEFICIARIES &<br>SECTORS         PROCESS/REQUIREMENTS           Image: Sector of the supply of the suppliers         Image: Sector of the suppliers         Image: Sector of the suppliers           Image: Sector of the suppliers         Image: Sector of the suppliers         Image: Sector of the suppliers         Image: Sector of the suppliers           Image: Sector of the suppliers         Image: Sector of the suppliers         Image: Sector of the suppliers         Image: Sector of the suppliers           Image: Sector of the suppliers         Image: Sector of the suppliers         Image: Sector of the suppliers         Image: Sector of the suppliers |

| S/N | CREDIT<br>FACILITY | FINANCING INSTITUTION  | ELIGIBLE<br>BENEFICIARIES &<br>SECTORS | APPLICATION<br>PROCESS/REQUIREMENTS  | CONTACT PERSON & INFORMATION |
|-----|--------------------|------------------------|--|--|------------------------------|
|     |                    |                        |  | <ul> <li>Six-month sales record (for existing business)</li> <li>Detailed profile (CV) of the directors and management staff.</li> <li>Photocopies of International Passport or Driver's License of the Directors</li> <li>Four Passport photographs each of the directors</li> <li>Complete BOI Questionnaire</li> <li>Know your customer form.</li> </ul>  |                              |
|     |                    | 10million to 2 billion |  | <ul> <li>Pre-Approval checklist:</li> <li>Formal application on<br/>letterhead</li> <li>Duly completed loan<br/>application form</li> <li>Photocopy of certificate of<br/>incorporation</li> <li>Feasibility study report.</li> <li>Curriculum Vitae of the<br/>directors and key<br/>management staff of the<br/>company.</li> <li>Eight (8) passport<br/>photography of the chief<br/>promoter and two (2)<br/>directors of the company.</li> <li>Means of identification of two<br/>(2) directors of the company<br/>(i.e., Photocopy of<br/>International</li> </ul> |                              |

| S/N | CREDIT<br>FACILITY | FINANCING INSTITUTION | ELIGIBLE<br>BENEFICIARIES &<br>SECTORS | APPLICATION<br>PROCESS/REQUIREMENTS   | CONTACT PERSON & INFORMATION |
|-----|--------------------|-----------------------|--|---|------------------------------|
|     |                    |                       |  | <ul> <li>Passport\Driver's License and National Identity Card).</li> <li>BVN of chief promoter and two (2) directors of the company.</li> <li>Security:</li> <li>If bank guarantee, a letter of intent for bank guarantee from the head office of commercial bank issuing the guarantee, individual guarantor etc.)</li> <li>If landed property is being pledged as security, then the following:</li> <li>I. Photocopy of the title document(s) to the property being pledged.</li> <li>II. Evidence of payment of ground rent up to date.</li> <li>III. Tax clearance certificate (TCC) of the owner of the property obtained from the state where the property is located</li> </ul> |                              |
|     |                    |                       |  | <ul> <li>IV. Valuation report from one of<br/>BOI's accredited valuers</li> <li>V. Four (4) passport<br/>photographs and BVN of the<br/>property owner</li> </ul>   |                              |

| S/N | CREDIT<br>FACILITY | FINANCING INSTITUTION | ELIGIBLE<br>BENEFICIARIES &<br>SECTORS | APPLICATION<br>PROCESS/REQUIREMENTS   | CONTACT PERSON & INFORMATION |
|-----|--------------------|-----------------------|--|---|------------------------------|
|     |                    |                       |  | <ul> <li>VI. Letter of consent signed by property owner to mortgage property to BOI</li> <li>If the property is owned by a limited liability company different from the borrower, then board resolution of that company.</li> <li>If operating from a rented premises, lease agreement must have a tenure of a least one year beyond loan tenure.</li> <li>A copy of the draft technical, management, machinery supply and\or joint venture agreement (where applicable).</li> <li>Three years audited financial accounts and most recent management account from BOI accredited auditors (for existing business).</li> <li>Company's bank statement for a period of one (1) year (for existing business).</li> <li>Pre-Approval checklist:</li> <li>Formal application on letterhead</li> <li>Duly completed loan application form</li> <li>Photocopy of certificate of incorporation</li> </ul> |                              |

| S/N | CREDIT<br>FACILITY | FINANCING INSTITUTION | ELIGIBLE<br>BENEFICIARIES &<br>SECTORS | APPLICATION<br>PROCESS/REQUIREMENTS   | CONTACT PERSON & INFORMATION |
|-----|--------------------|-----------------------|--|---|------------------------------|
|     |                    |                       |  | <ul> <li>Feasibility study report.</li> <li>Curriculum Vitae of the directors and key management staff of the company.</li> <li>Eight (8) passport photography of the chief promoter and two (2) directors of the company.</li> <li>Means of identification of two (2) directors of the company (i.e., Photocopy of International Passport\Driver's License and National Identity Card).</li> </ul>                         |                              |
|     |                    |                       |  | <ul> <li>BVN of chief promoter and two (2) directors of the company.</li> <li>Security:</li> <li>If bank guarantee, a letter of intent for bank guarantee from the head office of commercial bank issuing the guarantee, individual guarantor etc.)</li> <li>If landed property is being pledged as security, then the following:</li> <li>(I) Photocopy of the title document(s) to the property being pledged.</li> </ul> |                              |

| S/N | CREDIT<br>FACILITY | FINANCING INSTITUTION | ELIGIBLE<br>BENEFICIARIES &<br>SECTORS | APPLICATION<br>PROCESS/REQUIREMENTS   | CONTACT PERSON & INFORMATION |
|-----|--------------------|-----------------------|--|---|------------------------------|
|     |                    |                       |  | <ul> <li>(II) Evidence of payment of ground rent up to date.</li> <li>(III) tax clearance certificate (TCC) of the owner of the property obtained from the state where the property is located.</li> <li>(IV) Valuation report from one of BOI's accredited valuers</li> <li>(V) Four (4) passport photographs and BVN of the property owner</li> <li>(VI) letter of consent signed by property owner to mortgage property to BOI.</li> <li>(VII) If the property is owned by a limited liability company different from the borrower, then board resolution of that company.</li> <li>If operating from a rented premises, lease agreement must have a tenure of a least one year beyond loan tenure.</li> <li>A copy of the draft technical, management, machinery supply and\or joint venture agreement (where applicable).</li> <li>Three years audited financial accounts and most recent</li> </ul> |                              |

| S/N | CREDIT<br>FACILITY | FINANCING INSTITUTION | ELIGIBLE<br>BENEFICIARIES &<br>SECTORS | APPLICATION<br>PROCESS/REQUIREMENTS   | CONTACT PERSON & INFORMATION |
|-----|--------------------|-----------------------|--|---|------------------------------|
|     |                    |                       |  | management account from<br>BOI accredited auditors (for<br>existing business).  |                              |
|     |                    |                       |  | <ul> <li>Company's bank statement<br/>for a period of one (1) year<br/>(for existing business).</li> <li>Three year's financial<br/>statement of accounts for<br/>institutional investors in the<br/>project or another company<br/>owned by the chief promoter<br/>(where applicable).</li> <li>Post Approval Checklist:</li> <li>Submission of letter of offer<br/>duly endorsed by a director<br/>and company secretary or<br/>two (2) directors.</li> <li>Letter of acceptance of offer.</li> <li>Return of duly authoring loan<br/>agreement</li> <li>Board resolution authorizing<br/>borrowing.</li> <li>Photocopy of filled annual<br/>returns (up to date) of the<br/>company at corporate affairs<br/>commission (CAC).</li> <li>Photocopy of the current tax<br/>clearance certificate of the<br/>company and two its<br/>directors (if landed property<br/>is being pledged as security<br/>for the loan).</li> </ul> |                              |

| S/N | CREDIT<br>FACILITY | FINANCING INSTITUTION | ELIGIBLE<br>BENEFICIARIES &<br>SECTORS | APPLICATION<br>PROCESS/REQUIREMENTS   | CONTACT PERSON & INFORMATION |
|-----|--------------------|-----------------------|--|---|------------------------------|
|     |                    |                       |  | <ul> <li>Evidence of filling appointment of company's secretary with CAC.</li> <li>Security – original title documents of landed property (certificate of occupancy), deed of assignment (registered), bank guarantee.</li> <li>Individual guarantors (where applicable)</li> <li>Means of identification (i.e., photocopy of international passport or driver's license or national identity card or permanent voter's card).</li> <li>Four (4) passport photographs.</li> <li>Notarized statement of net worth (form will be issued by BOI).</li> <li>BVN</li> <li>Curriculum vitae of the guarantors</li> <li>Submissions of bank guarantee (if applicable)</li> </ul> |                              |
|     |                    |                       |  | <ul> <li>Evidence of payment of fees<br/>(if applicable -appraisal,<br/>commitment and legal fees)</li> <li>Letter of Attestation</li> </ul>  | •                            |

| S/N | CREDIT<br>FACILITY | FINANCING INSTITUTION | ELIGIBLE<br>BENEFICIARIES &<br>SECTORS | APPLICATION<br>PROCESS/REQUIREMENTS   | CONTACT PERSON & INFORMATION |
|-----|--------------------|-----------------------|--|---|------------------------------|
|     |                    |                       |  | <ul> <li>Letter showing specimen<br/>signature of the authorized<br/>signatory</li> <li>Original proforma invoice for<br/>the approved items</li> </ul> |                              |